

September 26, 2018

Dear Red Angus Breeders,

The Minnesota Great Northern Auction will be held Saturday, December 15th at the McLeod County Fairgrounds in Hutchinson, Minnesota. This auction will again be in conjunction with the MN State Black Angus Association with expenses shared and a joint catalog prepared by Katie Delaney-Johnson / Match Marketing and Promotions. An Entry Form is enclosed. Please be sure and return all entries by the October 15th deadline to: MN Angus Association, C/O Kari Scholtz, 521 Clarke Street, Springfield, MN 56087.

The cattle will be videoed and sold by video auction again this year and there will not be a person selecting cattle which means you will need to get out now and decide which cattle will best represent your program. I would like to emphasize that this is an auction to showcase your program at home so please put a lot of thought into what animals will best do this and select entries from the top of your herd. In general, cattle with EPDs in the top percentiles that are functionally sound and top quality will sell the best. If you have any questions or if I can give you guidance on which animals to select, please don't hesitate to give me a call.

With the new computer changes in the Red Angus Association of America, we will need you to sign an Agent-Cooperator Agreement or preferably give us your password so that we can get cattle transferred from this auction immediately. We will have these forms at the auction and/or will get your RAAA password while we are in Hutchinson. If you have any questions, please don't hesitate to give Lisa a call at 515/669-9945.

Last but not least, let's get excited about the 2018 Best Of Both Worlds Angus Auction. This year, it is our turn to sell after the Black Angus Sale so let's get a top-notch set of cattle selected to hold or increase the average of our black counterparts. Please select only top-quality stock for this auction and remember to help generate interest by bringing bids or buyers to the auction with you. The more action generated by all, makes the auction day much more exciting and enthusiastic. As always, if we can help chase down leads or promote your cattle, please don't hesitate to contact us.

We are looking forward to a great Best Of Both Worlds Angus Sale in Hutchinson 2018.

Best Regards,

Kyle & Lisa

Gilchrist